

IntelliPRINT delivers *ROI within 6 weeks* of deployment for global leader in automobile climate control products

The Customer



Valeo Climate Control is a leader in intelligent heating, ventilation and air conditioning systems for automobiles. Valeo Climate Control is present in 12 countries with 15 plants and 6 R&D centers.

Environment



Valeo Climate Control has over 100 IBM Notes applications, with critical Notes applications deployed to manage the following key functions:

- Purchase Requisition Management
- Change Request Management
- Product Process Deviation
- Price Change Authorization
- Document Approval

Key Challenges



Valeo Climate Control's most critical IBM Notes application is the Purchase Requisition System. The system processes over 4000 requisitions a year, with a value of over \$16 million in purchases.

Business users raise Purchase Requisitions that are processed through approval workflows within each department. Post approval, purchase details are entered manually into an AS400 purchase system, which generates Purchase Orders for printing and distribution to vendors.

Valeo experienced the following challenges with this process:

- Data entry into the purchase system involved significant manual effort
- The Purchase Order generation & distribution process was time and cost intensive

To address the above challenges, Valeo needed an integrated solution to eliminate manual effort while being cost effective and easy to use.

Highlights



The Customer

- Global leader in climate control systems for automobiles

Environment

- Over 100 IBM Notes applications
- Mission critical application - Purchase Requisition System
- Processes over 4000 requisitions a year valued at over \$16 million

Key Challenges

- PO processing and distribution involved significant manual effort
- Incurred significant cost and time overruns

Solution Deployed

- IntelliPRINT Reporting

Key Results

- 20% increase in productivity and efficiency for users
- Manual data entry & costs of PO generation and distribution eliminated
- ROI within 6 weeks of deployment

“We had been looking for possible solutions and nothing came close to IntelliPRINT Reporting in terms of functionality, price and ease of installation.”



Roniel Sia, Valeo Climate Control

Solution Deployed

- IntelliPRINT Reporting

Valeo Climate Control chose **IntelliPRINT Reporting**, an integrated Reporting solution designed specifically for IBM Notes & Domino environments, to address their business challenges.

With IntelliPRINT Reporting, Valeo Climate Control was able to generate electronic Purchase Orders by fetching data directly from the Purchase Requisition IBM Notes database. On approval of a Purchase Requisition, an email is automatically generated mailed to the Purchase Department. The Purchase Department reviews the requisition and generates an electronic Purchase Order with a single click using IntelliPRINT Reporting. It is then automatically emailed to the vendor as a PDF file, again with a single-click!

Key Results

IntelliPRINT eliminated all manual processes associated with PO generation, including data entry of purchase requisitions, PO generation and distribution. It delivered an easy to use, and cost-effective solution to eliminate the cost and time incurred in the purchase fulfillment process.

Measurable Benefits

- Elimination of over 2000 hours of manual data entry work in a year
- Savings of close to \$25,000 incurred annually towards PO production & distribution
- 20% increase in productivity and efficiency for users
- Return on Investment (ROI) within 6-7 weeks of deploying IntelliPRINT Reporting

IntelliPRINT Highlights

- Significantly minimizes cost of providing business insights to users
- Instantly transforms your data into interactive user-driven reports with analysis capabilities
- Exponentially increases your ROI on Notes investments & unlocks business value

It is amazing to know that IntelliPRINT can do more than what we need it to do. Also, GBS resources are professional, patient, and are experts when dealing with technical support issues.



Roniel Sia, Valeo Climate Control

About IntelliPRINT

IntelliPRINT Reporting is a native advanced reporting solution within the collaborative Notes & Domino application framework. It enables organizations to deliver high quality, presentation-ready reports to users, within the context of their Notes & Domino applications.

The IntelliPRINT range of products also includes:

- **IntelliPRINT Dashboard Reporting:** A native solution for Notes & Domino that delivers end-user driven dashboards and on-demand analysis of IBM Notes & Domino data
- **IntelliPRINT Analytics:** a native solution for Notes & Domino that enables end users to transform any Notes view into an interactive spreadsheet-like view and analyze their data INSIDE Notes applications.



GBS is the world's largest provider of solutions for the IBM Notes and Domino platform. GBS has over 5,000 customers worldwide with offices in 9 locations in North America, Europe and Asia.

Sales

intelliprint.sales@gbs.com
+1 404 410 3506

Support

intelliprint.support@gbs.com
+1 404 410 3505

Customer Relations

customer.relations@gbs.com
+1 404 410 3506