# Intelli**PRINT**

## IntelliPRINT Dashboard Reporting *delivers 80% savings* in time and ROI *within 4 weeks* for a leading housing builder in the UK

## The Customer

Consort Homes, based in Horsforth, Leeds, is one of the leading independent house builders in UK.

## Environment

Consort Homes has over 25 IBM Notes applications, with core Notes applications deployed to automate the following key functions:

- Customer Relationship Management – Tracks prospects from their first enquiry to guarantee expiry

- Property tracking – Controls building and sales of new homes

- Purchase Order / Subcontract payment systems

- Maintenance – Tracks maintenance for new homes

- Land Purchase system – Tracks progress from first notification to legal completion

- Human Resources – Employee records & Leave management

- IT Help Desk

- Document Repository – For management access to all reports

Business users require access to information in these applications to make critical business decisions. A variety of reports are generated from the above applications for business users and the management team in varying frequencies. Consort Homes employed the two commonly used options to provide their

users of Notes applications with information:
   a. Creating / Enhancing Notes Views for standard and simple reports
   b. Exporting Notes data to Excel for all other report formats

## Key Challenges

- **Data Visualization**
  The information presentation in Notes Views did not meet the needs of users and could only be used selectively

- **Data Export**
  Exporting Notes data to excel was not a repeatable solution as it was time consuming.

- **Significant Overhead**
  It involved significant manual overhead on a weekly and in some cases daily basis.

- **Data Integrity & Security**
  When Notes data is exported to Excel, it loses ACL definitions and therefore multiple versions of the spreadsheet were created manually with subsets of the same data in order to replicate ACL definitions.

In addition to the above, there were also challenges in meeting ad-hoc information requests from the management team and the business users. These ad-hoc requests are driven by specific business situations that are not anticipated. Such report requests were met by exporting data to Excel and by investing significant effort with Excel spreadsheets to produce reports. The lead-time was several hours for critical requests and several days for standard requests.

Consort Homes needed a reporting solution that would enable native visualization of IBM Notes & Domino data, while eliminating the inherent limitations of the existing methods.

## Highlights

**The Customer**
- A leading independent house builder based in Leeds

**Environment**
- Over 25 critical IBM Notes applications
- Users across the enterprise require instant access to information in these applications

**Key Challenges**
- No visualization capabilities in Notes Views
- Loss of data integrity & security in data export
- No support for ad-hoc requirements

**Solution Deployed**
- IntelliPRINT Dashboard Reporting

**Key Results**
- Saves 80% of business user time
- Real-time, visual information
- Eliminated manual work & additional costs

> IntelliPRINT Dashboard Reporting has provided an amazing & unique solution to an old problem – how to quickly "see" live domino data without spending many developer days or engaging outside expertise.

🎙 **Mark Inman, Consort Homes**

## Solution Deployed

- IntelliPRINT Dashboard Reporting

Consort Homes chose IntelliPRINT Dashboard Reporting, a native solution for IBM Notes & Domino that provides user-driven, real-time dashboard reporting and on-demand data analysis INSIDE Notes. IntelliPRINT Dashboard Reporting offered users at Consort Homes:

- Real-time, visual information to end users within their Notes applications, while automaticallypreserving Notes ACLs

- Enhanced user efficiency and productivity by integrating real-time dashboards into the context ofNotes & Domino applications

- Ease of use -  Deployment including the creation of the first set of dashboards took less than an hour

- Ability to rapidly visualize, understand and monitor business situations by gettinga real timeview of key performance indicators

- Ability to refine or isolate the data set in their dashboard report in real-time, as required by thebusiness situation at hand

- A high level of competency with minimal training andvirtually no IT overhead

IntelliPRINT Dashboard Reporting has changed the way users at Consort Homes view and analyze Notes data. IntelliPRINT Dashboard Reporting has an easy, intuitive interface that enables them to instantly visualize real-time Notes data within their applications. It easily generates charts from Notes data and gives users comprehensive graphical representation. In addition, users are now empowered to customize, filter or drill-down and analyze their data to make the information presented context-driven or suit dynamic business situations. Users now spend more time acting upon information, rather than trying to retrieve it.

## Key Results

With IntelliPRINT Dashboard Reporting, the availability of timely visual information resulted in significant productivity improvements for business users and eliminated operational inefficiencies. Within the first 4 weeks of deploying IntelliPRINT Dashboard Reporting, Consort homes experienced the following measurable benefits:

- **Rapid Reports**
  - Reporting requests that took days to complete are now done in a day, saving over 80% of IT time
  - Delivered over 80% savings in business user time as users don't wait for their reportsanymore

- **Informed Business Decisions**
  - Users easily visualize and monitor business situations
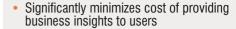  - Ability to refine or isolate information in dashboard reports in real-time

- **Improved Productivity**
  - Significant increase in productivity & efficiency with ready availability of analyzable reportswithin the collaborative Notes & Domino framework

- **ROI**
  - Rapid Return on Investment (RoI), in just 4 weeks!

## IntelliPRINT Highlights

- Significantly minimizes cost of providing business insights to users

- Instantly transforms your data into interactive user-driven reports with analysis capabilities

- Exponentially increases your ROI on Notes investments & unlocks business value